

**ESTATE PLANNING COUNCIL OF EASTERN NEW YORK, INC.
BOARD OF DIRECTORS MEETING
MINUTES**

Date & Time: April 10, 2018 11:00am

Place: FAM, 4 Executive Park, Albany

OFFICER	NAME	4.10.18	2017/18
President	Kevin Smith	✓	3/4
Pres. Elect	Peter Gregory	✓	4/4
Treasurer	Dale Mullin	X	4/4
Secretary	Lucy Kats	X	4/4
Imm Past President	Michael Dezik	X	3/4
Executive Director	Stephanie Cogan	✓	4/4

Committee	NAME	4.10.18	2017/18
Membership	Matthew Dorsey	X	3/4
Finance	Steve Egna	X	3/4
Finance	Victoria Harkins	X	3/4
Membership	Richard Fuerst	✓	2/2
Membership	Lucy Kats	X	3/4
Finance	Jesse Koepp	✓	3/4
Membership	Marilyn Kraus	✓	4/4
Finance	Michael Tommaney	✓	4/4
Membership	Phil Tribble	X	1/4
Finance, Chair	Sarah Dorsey	X	3/4

1. **President's report:** Mr. Smith
 - Approval of 1.30.18 minutes – tabled, no quorum
2. **Treasurer's Report:** Mr. Mullin – no report available
3. **Finance Committee:** Ms. Dorsey/Mr. Mullin – no report available
 - Budget
 - Financials

Annual Meeting AND Program: The Tax Cuts and Jobs Act: Where We Go From Here – Planning and Other Unknowns

4. **2017-18 Programs**

May 22, 2018

Topic:	BREAKFAST Annual Meeting AND the Tax Cuts and Jobs Act
Speaker:	Blanche Christerson
Venue:	Wolferts Roost Country Club
Time:	7:30am reg/breakfast, program 8 – 9:45am
Expected CE:	CFP, CPA, ICB, CLE
Cost:	travel
Program Charge:	\$35/\$55
Speaker Coordinator:	Stephanie Cogan
Facility Coordinator:	Stephanie Cogan

5. **2018/19 Programs:**

September 25, 2018

Topic: **AND** Lifetime Distribution Strategies (which ends with Roth conversions)

Speaker:	Roth Immersion Workshop Natalie Choate, Esq.
Venue:	Wolferts Roost Country Club
Time:	4:00pm reg, program: 4:30 to 6:10pm (TWO one hour programs)
Expected CE:	CFP, CPA, ICB, CLE
Cost:	\$7500 + travel
Program Charge:	\$110/\$150
Speaker Coordinator:	Stephanie Cogan

Facility Coordinator: Stephanie Cogan
Note: BOD meets 3-4:00pm

*FPA members will be invited to attend this program at EPC member cost.

November 2018: Jonathan Blattmachr: jblattmachr@pioneerwealthpartners.com

NAEPC free Speaker Database:

[http://www.naepc.org/assets/national/files/Speaker%20Program%20\(2017-2018\)%20Fillable%20PDF\(1\).pdf](http://www.naepc.org/assets/national/files/Speaker%20Program%20(2017-2018)%20Fillable%20PDF(1).pdf)

Mrs. Cogan will forward this information to the board.

9. **Membership Committee:** Mr. Dorsey

New Member Applications:

1. Courtney Delia, Esq. – Fitzgerald Morris Baker Firth PC
2. Melissa Tiberio, Esq. - Higgins Roberts & Supranowicz, PC
3. Christopher Nuss, CLU, ChFC, CLTC, CASL – Northwestern Mutual, Nuss Financial Group

Mr. Dorsey and Mr. Egna had indicated their approval previously. The attending directors also approved the applications, therefore quorum was made and the applications were accepted.

10. **Old Business**

- Student Member Financial Aid policy. Mr. Dorsey crafted a policy which the board discussed. Mr. Smith will advise Mr. Dorsey of the questions.
- Social at Peddlers before summer.

11. **New Business: 2018/19 Officers**

Current secretary, Ms. Kats, will be VP. Mrs. Dorsey will be Treasurer. Ms. Kraus will be Secretary. This means two vacancies in the 2019 Directors. We do have persons interested, but Mrs. Cogan will canvas the membership.

Officers for 2017-2018 Elected by the Board of Directors:

Kevin Smith, CFP®, CTFA, CDFATM	President
Peter Gregory	Vice President
Dale Mullin, CFP®, CPA	Treasurer
Lucy Kats, Esq.	Secretary
Michael Dezik, Esq.	Immediate Past President

2017-2018 EPC Committees

Membership Committee	Finance Committee	Nominating Committee
Matthew Dorsey, Esq. / Chair Peter Gregory, VP Lucy Kats, Esq., Secretary Marilyn Kraus Phil Tribble, Esq. Richard Fuerst, Esq.	Sarah Dorsey, Chair Dale Mullin, Treasurer Jesse Koepf, CTFA Michael Tommaney Victoria Harkins Steve Egna	Kevin Smith, Pres Michael Dezik, IPP Peter Gregory, VP